# LESMAN GHAZARYAN

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12 Rue Pierre Semard, Grenoble, France, 38000

#### EDUCATION

Ph.D. in Business Administration, Grenoble School of Management	2021 - present
M.A. in Economics, Vanderbilt University	2019 - 2021
B.S. in Economics, Jean Moulin Lyon 3 University	2013 - 2017

#### EXPERIENCE

**The Wilson Center** Research Assistant to Professor James Hollifield

The World Bank Consultant, Doing Business Project

The World Bank Consultant, Development Impact Evaluation Unit

**The Coca-Cola Company** Commercial Analyst, Sales and Operations Coordinator

Government of Armenia Economic Specialist

US Embassy in Yerevan Intern at Political/Economic section June 2021 - August 2021 Washington, DC

May 2021 - August 2021 Washington, DC

> May 2020 - July 2020 Washington, DC

November 2017 - July 2019 Yerevan, Armenia

July 2017 - December 2017 Yerevan, Armenia

> May 2015 - May 2016 Yerevan, Armenia

#### CONFERENCES AND PUBLICATIONS

Ghazaryan L., Faure C., Schleich J., Birau M. 2021. Who Cares? The Role of Communication Strategy and Individual Characteristics in the Public Acceptability of a Waste Tariff Reform, *European Marketing Academy Conference, EMAC European Marketing Academy*, Odense, Denmark

Ghazaryan L., 2022. Investigating the acceptability of a new waste management policy for Grenoble aimed at reducing waste creation, *The Doctoral Knowledge Community Journal* : 38-39

### AWARDS AND HONORS

Academic Excellence Award, Vanderbilt University, 2021

Edmund S. Muskie Internship Grant, U.S. Department of State, 2021

Fulbright Scholarship, U.S. Department of State, 2019-2021

Scholarship for Academic Excellence, AGBU Foundation, 2020

The Ferguson Award for Community Service and Volunteerism, Vanderbilt University, 2020

## FURTHER TRAINING

Trainings on Econometric models, ICARE foundation	2017
<b>Operations management</b> , ICARE foundation	2017
Summer classes in audit, tax and advisory, KPMG Armenia	2017
B2 level diploma of the French language, Alliance Française	2017

## SOFTWARE SKILLS

Microsoft Office	Word, Excel, Power Point, Access
Data Analysis	Python, Stata, R, Wolfram Mathematica
Typesetting Document	$IAT_EX$ , Atom, Lyx
Geographic Information System	QGIS

# LANGUAGE SKILLS

English, French and Russian. Working knowledge of Spanish.