

# Séminaire de Recherche



**Elodie GARDET (IREGE)**

For a contingent approach to conflict resolution  
mechanisms: the case of innovation networks



**Luc MEUNIER (GEM, IREGE),**

Do Incentives Contracts lead to higher Risk-taking?  
The Impact of Executives' Characteristics

Date : 05/04/2018

Heure : 12h30

Salle : 103 (IAE SMB Annecy)

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Previous researches on interorganizational relations show contradictory findings on the link between conflict and members satisfaction. While recent literature sketches some insight to refine the influence of different type of conflicts, resolution mechanisms that overcome these conflicts remains less studied. Our research proposes that conflict resolution mechanisms moderate hub firm satisfaction, depending on the type of conflict. Study of 173 innovation networks hub's firms demonstrate contingent relationships between type of conflict and resolution mechanisms on hub firm satisfaction. (...)

*Auteurs : Elodie Gardet et Sébastien Brion*

Under principal-agent theory, agents are considered more risk averse than their principal, and the main driver of their behavior is supposed to be the contract. Contrary to this view, we hypothesize that some people are inherently more attracted to risk, due to both psychological and physiological variables, independently of the contract. We test this hypothesis in an experimental setting. If stock option contracts indeed seem to push respondents toward a more risk neutral stance, psychological and physiological variables remain the main determinants of choice, both in term of predictive power and economic effect.

*Auteurs : François Desmoulins-Lebeault, Jean-François Gajewski, Luc Meunier*

**12/04/2018**

**Sima OHADI (IREGE),** Decisions when options are risky and skewed:

Anticipation vs experience of regret

**&**

**Romain GANDIA (IREGE), Karine REVET (IAE SMB),** Impact de la gestion des connaissances et de l'apprentissage organisationnel sur la capacité d'absorption et l'innovation : proposition d'un modèle intégrateur.